

Jerry leads JumpStart's internal and collaborator-driven services operations that help entrepreneurs access the capital, sales, talent, mentors and other resources necessary to accelerate growth. To date, JumpStart has invested more than \$40 million in more than 100 tech startup companies. Jerry's team conducts due diligence, deploys capital and manages JumpStart's investment portfolio. As the lead for the Ohio Third Frontier Entrepreneurial Signature Program, this team also coordinates the efforts of the NEO ESP Network, a collaborative group of 13 entrepreneurial support organizations (including JumpStart) from all across Northeast Ohio.

Jerry joined JumpStart in 2004 as a member of the original team of Entrepreneurs-in-Residence. His entrepreneurial experience includes working as Vice President of Marketing for the team that launched the venture-backed Classic Sports Network (now ESPN Classic).

Jerry's career began at New York City advertising agency J. Walter Thompson, where he worked in account management, followed by five years in brand management with Bristol-Myers Squibb. He then served as Marketing Director for Radio City Music Hall Productions. Jerry returned to his hometown of Cleveland in 1998 to rejoin Bristol-Myers Squibb as a marketing executive with Matrix Essentials.

Jerry holds an MBA from Columbia University and a BA in Economics and Psychology from the University of Michigan.